

# FMC

# 2020

## EARLY ORDER PROGRAM

### MORE TIME, MORE CONTROL



✓ EXTENDED SAVINGS

✓ NEW KIT OFFERINGS

✓ ADDED REBATELOCK TIERS



**ADVANCED**  
**TURF SOLUTIONS**

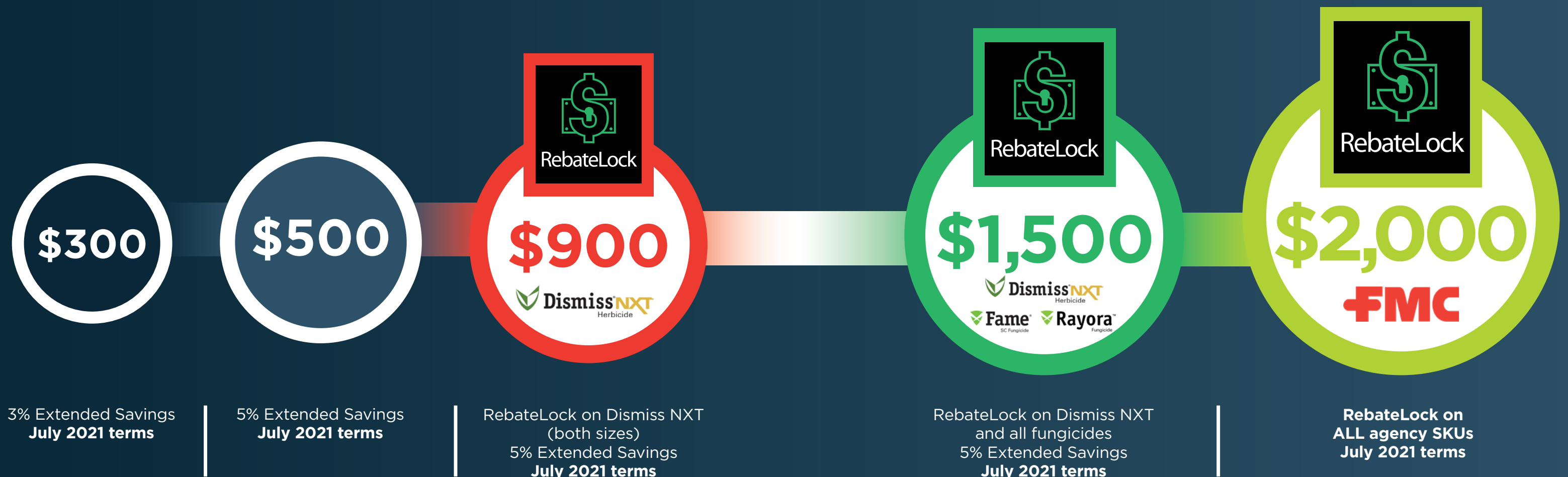
# ▶ MAKE EOP REBATES LAST ALL YEAR WITH REBATELOCK! ◀

## EXTENDED SAVINGS EARNED BASED ON REBATE AMOUNT:

*Apply your Extended Savings percentage rebate  
on agency products March through August 2021.*

## REBATELOCK, ONLY FROM FMC.

Earn your EOP rebates all season long.  
Maximize RebateLock by purchasing Fungicides in September  
and Insecticides & Herbicides in October



## HOW TO QUALIFY

- ▶ For new customers, enroll at [FMCTrueChampions.com](https://FMCTrueChampions.com).
- ▶ Simply place your order between October 1, 2020 and February 15, 2021 to qualify.
- ▶ See [FMCTrueChampions.com](https://FMCTrueChampions.com) for full rebate and program details.
- ▶ A purchaser qualifies for Early Order Savings once \$300 in product rebates are achieved.
- ▶ RebateLock is determined by what month the rebate tier is achieved.



# FMC TRUE CHAMPION KITS ARE THE BEST DEAL

The **Best Prices** AND **Best Rebates!**



## Fairway Champion Kit

The ideal kit for fairway management of insects, diseases and postemergent sedges. Fame® SC fungicide 2.5 gal pack size!

**Kit Rebate: \$2,500**



## Complete Champion Kit

Enjoy peace of mind with disease and insect control combined with the 100-day Echelon Assurance Program.<sup>1, 2</sup>

**Kit Rebate: \$1,500**



## Greens Champion Kit

Everything a superintendent needs for their greens and tees in one kit. Featuring Rayora and the power of Flutriafol.

**Kit Rebate: \$1,100**

**Guaranteed 10% Savings** AND  
the **Best Rebate Deal.**

## Lawn Champion Kit

The premier, all-inclusive kit for all your lawn care needs.

**Kit Rebate: \$1,000**



## Southeast Lawn Champion Kit

Consistent control of brown patch and Blindside® herbicide for reliable control of doveweed and dollarweed.

**Kit Rebate: \$900**



## Foundation Champion Kit

The cost-effective foundation for pre and post sedge, broadleaf and grassy weed control.<sup>1, 2</sup>

**Kit Rebate: \$700**



GOLF KITS

SKU Number	Greens Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
TBD	Fame® SC fungicide, 64 oz.	4	16	\$6,900	\$1,100		
	Triple Crown® Golf insecticide (RUP), 1 gallon	4	14.6				
	Rayora™ fungicide, 2.5 gal. - <b>NEW</b>	2	10.2				

SKU Number	Fairway Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079184	Triple Crown® Golf insecticide (RUP), 1 gallon	8	29.3	\$13,700	\$2,500		
	Fame® SC fungicide, 2.5 gallons	2	53.3 or 40				
	Dismiss® NXT herbicide, 10 oz. bottle	8	16				

SKU Number	Complete Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079181	Fame® SC fungicide, 16 oz.	8	8	\$7,500	\$1,500		
	Triple Crown® Golf insecticide (RUP), 1 gallon	8	29.3				
	Echelon® herbicide, 1 gallon	8	28.4				

SKU Number	Foundation Champion Kit	# of Units	Acres Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079185	Solitare® herbicide, 1 lb.	6	6	\$4,400	\$700		
	Triple Crown® Golf insecticide (RUP), 1 gallon	4	14.6				
	Echelon® herbicide, 1 gallon	8	28.4				

LAWN CARE KITS

SKU Number	Lawn Champion Kit	# of Units	1,000 ft² Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079183	Triple Crown® T&O insecticide, 1 gallon	4	640	\$6,500	\$1,000		
	Solitare® WSL herbicide, .75 gallon	8	192				
	Fame® SC fungicide, 64 oz.	4	928 to 1,392				

SKU Number	Southern Lawn Champion Kit	# of Units	1,000 ft² Treated	Early Order Agency Price	Kit Rebate	# Kits Purchased	Total Kit Rebate
10079178	Blindside® herbicide, .5 lb.	12	640	\$4,700	\$900		
	Fame® SC fungicide, 16 oz.	8	464 to 696				
	Triple Crown® T&O insecticide, 1 gallon	4	640				

QUALIFYING FUNGICIDES

Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Fame® SC fungicide, 16 oz.	10064759	\$32			\$25			\$15			
Fame® SC fungicide, 64 oz.	10064757	\$107			\$75			\$45			
Fame® SC fungicide, 2.5 gallons	10078970	\$550			\$450			\$270			
Fame®+C fungicide, 2.5 gallons	10063908	\$37			\$28			\$17			
Fame®+T fungicide, 16 oz.	10076041	\$16			\$12			\$7			
Fame®+T fungicide, 1 gallon	10063762	\$108			\$78			\$47			
Rayora™ fungicide, 2.5 gal - <b>NEW</b>	10079112	\$75			\$50			\$30			

QUALIFYING HERBICIDES

Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Blindside® herbicide, .5 lb.	10059202	\$11			\$8			\$5			
Dismiss® NXT herbicide, 10 oz.	10077163	\$20			\$15			\$10			
Dismiss® NXT herbicide, 60 oz.	10077165	\$180			\$140			\$100			
Dismiss® South herbicide, 16 oz.	10057894	\$27			\$20			\$12			
Dismiss® Turf herbicide, 6 oz.	10057897	\$13			\$10			\$6			
Dismiss® Turf herbicide, 64 oz.	10058053	\$115			\$85			\$51			
Dismiss® CA herbicide, 6 oz.	10061363	\$13			\$10			\$6			
Echelon® 4SC herbicide, 1 gallon	10056927	\$30			\$23			\$14			
QuickSilver® T&O herbicide, 8 oz.	10053931	\$18			\$12			\$7			
Solitare® WSL herbicide, .75 gallon	10062872	\$6			\$4			\$4			
Solitare® herbicide, 1 lb.	10058335	\$14			\$9			\$5			
Solitare® herbicide, 4 lb.	10061706	\$50			\$35			\$21			
Xonerate® 2SC herbicide, 12 oz.	10077167	\$70			\$45			\$18			

QUALIFYING INSECTICIDES

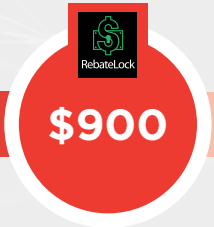
Product Name	SKU Number	Oct Rebate Per Unit	# of Units	Oct Total Rebate	Nov-Dec Rebate Per Unit	# of Units	Nov-Dec Total Rebate	Jan-Feb 15 Rebate Per Unit	# of Units	Jan-Feb 15 Total Rebate	EOP Total Rebate
Aria® insecticide, 160 gram	10061097	\$13			\$10			\$6			
Talstar® Professional insecticide 1 gallon	10056776	\$3			-			-			
Talstar® Select insecticide (RUP) 1 gallon	10056774	\$3			\$2			\$1			
Triple Crown® Golf insecticide (RUP) 1 gallon	10061656	\$30			\$20			\$12			
Triple Crown® T&O insecticide 1 gallon	10061654	\$30			\$20			\$12			



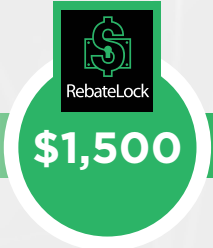
3% Extended Savings  
July 2021 terms



5% Extended Savings  
July 2021 terms



RebateLock on Dismiss NXT (both sizes) 5% Extended Savings  
July 2021 terms



RebateLock on Dismiss NXT and all fungicides 5% Extended Savings  
July 2021 terms



RebateLock on ALL agency SKUs  
July 2021 terms

Total 2021 Early Order Program Rebate:

**TERMS:**  
Agency payment terms are July 2, 2021.  
Extended Savings and RebateLock available March - Aug. 2021.  
See website for full program rules.



# 2020 EARLY ORDER PROGRAM

**ADVANCED**  
TURF SOLUTIONS®

— FMC —  
 **TRUE CHAMPIONS** 

**CHAMPIONING**  
REWARDS

**CHAMPIONING**  
SOLUTIONS

**CHAMPIONING**  
INDUSTRY