



**EARLY ORDER REWARD PROGRAM**  
OCTOBER 1, 2018 – JULY 31, 2019

**NEW for this year, the Aquatrols Approach!**

Aquatrols Approach members can earn Approach Points for committing and purchasing of qualifying brands from authorized Aquatrols Distributors. Approach Points are accrued during the commitment period and can be redeemed for various items during the established redemption period. Approach Points can also be banked for future use.

**Aquatrols Approach Membership:**

- Register online or download the Approach app & Enter your EOP commitment
- Earn points based on your purchases from authorized Aquatrols distributors

**SIGN UP SPECIAL** 2,500 bonus points added to all validated sign ups and qualified account purchases.

- Earn **DOUBLE REWARDS** when orders are invoiced and shipped by February 28, 2019.
- A chance to extend your reward eligibility through the summer of 2019.

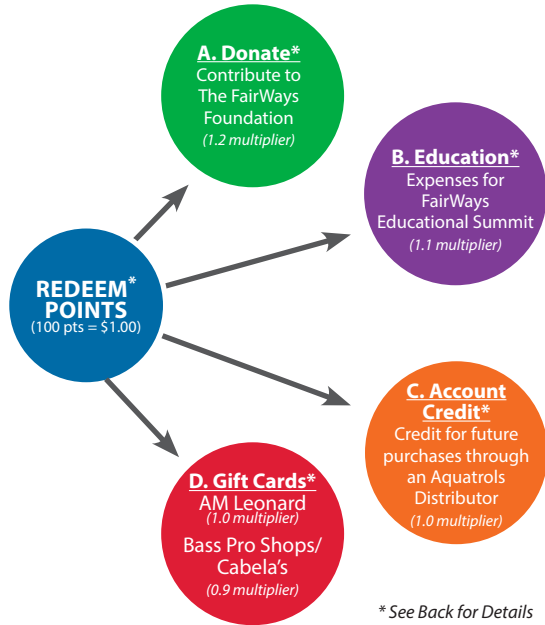


2018 Oct	2018 Nov	2018 Dec	2019 Jan	2019 Feb	2019 Mar	2019 Apr	2019 May	2019 Jun	2019 Jul
Commitment Period								Extension Period	
DOUBLE Rewards					Standard Rewards			Redemption Period	

**Commitment Period:** October 1 - November 30, 2018.  
**DOUBLE Reward:** Qualified products must be invoiced and shipped by Distributor by February 28, 2019.  
**Standard Reward:** Qualified products must be invoiced and shipped by Distributor by May 31, 2019.  
**Extended Reward Eligibility:** Extend your reward earning potential on additional purchases through July 31, 2019 by taking your minimum early commitment purchases by March 31, 2019.

Qualifying Brands and Point Value Estimator for Aquatrols Approach					
Minimum Commitment of 15 Gallons and/or 15 Bags	Committed Between 10/01/18 & 11/30/18 Invoiced and Shipped by 2/28/19		Committed Between 10/01/18 & 11/30/18 Invoiced and Shipped by 5/31/19		Estimated Points to be earned in Approach
	Total Gallons/Bags	DOUBLE Approach Points	Total Gallons/Bags	Standard Approach Points	
Zipline		x 900 pts		x 450 pts	
Aqueduct Flex		x 900 pts		x 450 pts	
Revolution		x 800 pts		x 400 pts	
Aqueduct		x 400 pts		x 200 pts	
Blast		x 400 pts		x 200 pts	
Dispatch Sprayable		x 400 pts		x 200 pts	
Dispatch Injectable		x 200 pts		x 100 pts	
Primer Select		x 200 pts		x 100 pts	
Sixteen90		x 200 pts		x 100 pts	

**Points You Can Earn in Approach** →



\* See Back for Details

Aquatrols Approach is available online and on smart phones.



For assistance with Aquatrols Approach, contact Aquatrols directly at:

1-800-257-7797 or Approach@aquatrols.com

# Participation Instructions

## INSTRUCTIONS:

1. Visit [www.Aquatrols.com/Approach](http://www.Aquatrols.com/Approach) to register OR
2. Download Aquatrols Approach from the **Apple App Store** or the **Google Play Store**.
3. Sign-up and membership to Aquatrols Approach is free after agreeing to the terms and conditions. Members will need a valid email and golf course address to register.
4. New members will be approved by Aquatrols and an email will be sent to the Approach Account Manager.
5. The Approach Account Manager will have the decision-making capability to commit to products and redeem points. Any additional Approach Users tied to the same golf course will be given an Approach User role.
6. Approach Users can only view information on Approach and cannot impact commitments or point redemption directly. If needed, an Account Manager can be reassigned by contacting Aquatrols.
7. Once approved by Aquatrols, authorized golf courses are eligible to commit to qualifying brands directly through the Approach App.
8. Purchases to be made from Authorized Aquatrols Distributor.
9. All commitments must be entered into Aquatrols Approach by midnight November 30, 2018 to qualify.
10. All products must be shipped and invoiced to the end user by July 31, 2019.

## Eligibility Requirements

- Offer good on commitments made October 1, 2018 through November 30, 2019 and reported by July 31, 2019 only.
- Points will be awarded based on distributor submitted invoices.
- Points may take up to 90 days after invoicing to appear in your account post invoice reporting to XS Inc. by authorized distributor.
- Only sales of the specified products qualify under this promotion.
- Purchases made during the commitment period without prior submission of a commitment form or online registration will not be honored under the Approach program.
- All product commitments on the Approach program must be invoiced and shipped to the end user by July 31, 2019 to qualify for the selected reward.
- Products commitments on the Approach program and invoiced and shipped prior to February 28, 2019 will automatically double their Approach reward.
- All participants who commit to eligible products on the Approach program between October 1 and November 30, 2018, and the minimum commitment of 15 gallons or bags invoiced and delivered by March 31, 2019 automatically qualify for the Approach extension period. The participant will continue to earn the standard reward amount stated for all additional purchases of qualifying Approach products during the period of April 1 - July 31, 2019.
- All Approach submissions are subject to verification by Aquatrols prior to the participant's Approach reward being issued.
- Aquatrols reserves the right to discontinue, modify, or change any or all features of the 2019 Approach Program at any time.
- Redemption period will begin June 1st, 2019 for purchases made through April 30, 2019.

### \*Redeem Options:

- A. Donate:** Enjoy a 1.2 multiplier on all points donated to The FairWays Foundation. For more information on The FairWays Foundation visit: [TheFairWaysFoundation.com](http://TheFairWaysFoundation.com)
- B. Education:** All points directed towards the FairWays Education Summit will receive a 1.1 multiplier.
- C. Account Credit:** Points can be converted into an account credit at face value and transferred to your preferred approved Aquatrols Distributor on use of future Aquatrols' products.
- D. Gift Cards:** Points can be converted into gift cards at face value for AM Leonard and at a 0.9 multiplier for Bass Pro Shops/Cabela's.



Available online and on smart phones.



For assistance with Aquatrols Approach, contact Aquatrols directly at:  
1-800-257-7797 or [Approach@aquatrols.com](mailto:Approach@aquatrols.com)

Approach EOP  
8.24.18