

Savings and support
from front lawns to the back nine.



 *Fall*
Solutions

The Fall Solutions early order program offers innovative turf solutions at a significant savings. Look inside for the full list of products designed to help maximize your turf health and your bottom line.

Visit es.bayer.us/fall-solutions or contact your distributor representative to learn more today.

Maximize your

EOP Savings

// **Order Early** – Earn the October bonus

// **Save** – Earn additional incentives on agronomic pairing solutions

// **Extended Terms** – Agency product terms to June 5, 2021



Save in 4 different ways.

// Off-invoice discounts

// Individual select product rebates

// Tier level rebates

// Agronomic pairing incentives

> Fall Solutions

Lawn Agronomic Solutions

\$541.80 Total Savings – 9.2%-18.9% Potential Savings

SPECIAL BONUS

PRE3 Solution

Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
Specticle® FLO	2+	1 gal.	0.138	42.6
Tribute® Total	7+	6 oz.	0.023	41.9

\$556.40 Total Savings – 9.8% Maximum Potential Savings

Bed & Hardscape
Preemergence
Solution

Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
Specticle FLO	1	1 gal.	0.184	16.0
Specticle G	40	50 lb.	4 lbs	11.5

\$294.56 Total Savings – 12.4% Maximum Potential Savings

Warm Season
Weed Solution

Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
Celsius® WG	16	10 oz.	0.085	43.2
Tribute Total	2	6 oz.	0.046	6.0

\$946.21 Total Savings – 21.9% Maximum Potential Savings

Cool Season
Turf Solution

Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
Acclaim®	4	1 gal.	0.46	25.6
Armada®	6	2 lb.	1.2	3.7
Merit® 75 WSP Mega Mini	1	drum	0.165	24.5

\$260.82 Total Savings – 20.1% Maximum Potential Savings

Tree & Shrub
Solution

Product	Unit QTY	Unit Size	Rate (oz/floz/100 gal)	Tanks (100 gal)
Altus®	2	64 fl. oz.	10.5	12.2
Armada	6	2 lb.	6	32.0

For a more comprehensive list of Bayer agronomic recommendations by adaption zone, visit



Golf Agronomic Solutions

\$917.90 Total Savings – 24.3% Maximum Potential Savings

Utility Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Interface® Stressgard®	6	2.5 gal.	4.0	11.0
	Mirage® Stressgard	2	2.5 gal.	1.0	14.7

\$1,175.02 Total Savings – 15% Maximum Potential Savings

Pythium Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Chipco® Signature™	3	44 lb.	4.0	12.1
	Banol®	4	2.5 gal.	2.0	14.7

\$1,435.30 Total Savings – 17.7% Maximum Potential Savings

Pythium XTRA Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Signature XTRA Stressgard	24	5.5 lb.	4.0	12.1
	Banol	4	2.5 gal.	2.0	14.7

\$541.80 Total Savings – 9.2%-18.9% Potential Savings

SPECIAL BONUS PRE3 Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Specticle® FLO	2+	1 gal.	0.138	42.6
	Tribute® Total	7+	6 oz.	0.023	41.9

\$1,544.70 Total Savings – 22% Maximum Potential Savings

Leaf Spot/Greens Health Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Signature XTRA Stressgard	24	5.5 lb.	4.0	12.1
	Interface Stressgard	6	2.5 gal.	4.0	11.0

\$1,284.42 Total Savings – 19.1% Maximum Potential Savings

Leaf Spot/Greens Health Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Chipco Signature	3	44 lb.	4.0	12.1
	Interface Stressgard	6	2.5 gal.	4.0	11.0

\$1,652.40 Total Savings – 33.4% Maximum Potential Savings

SPECIAL BONUS Fairy Ring Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Tartan® Stressgard	2	2.5 gal.	2.0	7.3
	Prostar®	16	3 lb.	2.2	8.0

\$2,153.50 Total Savings – 22.4% Maximum Potential Savings

Fairway Solution	Product	Unit QTY	Unit Size	Rate (oz/fl oz)/M	Acres Treated
	Tartan Stressgard	6	2.5 gal.	1.5	29.4
	Exteris® Stressgard	16	2.5 gal.	4.0	29.4

Percent savings depends on volume discount achieved with product purchase amount.

es.bayer.us/agronomic-zone-recommendations and download one of our new digital flipbooks.

Program Period: Product invoiced from October 1 - December 7, 2020

Agency Products	Pack Size	Volume Break	Early Order Pricing*	# of Units	Total \$	Select Product Rebates (Payable as MBR Points)	Select Rebate Value \$
Altus®	64 fl. oz. jug	-	\$314.20				
Banol®	2.5 gal. jug	-	\$982.50			\$64 / jug rebate value (6,400 pts) on 4+ jugs	
Bayleton® FLO	2.5 gal. jug	1-2 3+	\$1,385.00 \$1,300.00			\$25 / jug rebate value (2,500 pts) on all purchases	
Celsius® WG	10 oz. jug	-	\$104.00			\$5 / jug rebate value (500 pts) on 16+ jugs	
Chipco Choice**	1 Year Agreement / Acre	-	\$220.00			\$10/acre rebate value (1,000 pts) on 45+ acres	
Chipco® Signature™	44 lb case	1-2 3+	\$1,295.00 \$1,216.00				
Exteris® Stressgard®	2.5 gal. jug	-	\$281.25			\$40 / jug rebate value (4,000 pts) on 16+ jugs	
Fiata® Stressgard	2.5 gal. jug	-	\$140.00			\$10 / jug rebate value (1,000 pts) on 8+ jugs	
Indemnify®	17.1 fl. oz. jug	1-5 6+	\$1,700.00 \$1,530.00				
Interface® Stressgard	2.5 gal. jug	1-5 6+	\$472.50 \$415.00			\$25 / jug rebate value (2,500 pts) on 2+ jugs	
Merit® 75 WSP Mega Mini	110 X 1.6 oz. drum	-	\$1,255.00			\$53 / drum rebate value (5,300 pts) on all purchases	
Mirage® Stressgard	2.5 gal. jug	1 2+	\$467.50 \$410.00			\$5 / jug rebate value (500 pts) on all purchases	
Revolver®	87 fl. oz. jug	-	\$595.00				
Ronstar® FLO	2.5 gal. jug	1-11 12-39 40+	\$439.00 \$350.00 \$312.50				
Signature XTRA Stressgard	5.5 lb. jug	1-23 24+	\$175.00 \$160.00			\$5 / jug rebate value (500 pts) on 4+ jugs	
Specticle® G	50 lb. bag	-	\$99.00			\$5 / bag rebate value (500 pts) on 20+ bags	
Specticle FLO	1 gal. jug	1-3 4-13 14-25 26+	\$1,700.00 \$1,649.00 \$1,457.00 \$1,410.50				
Tartan® Stressgard	2.5 gal. jug	1-5 6+	\$850.00 \$775.00			\$40 / jug rebate value (4,000 pts) on all purchases. Additional \$115 / jug (11,500 pts) when purchased with 16 jugs of Prostar.	
Tribute® Total	6 oz. jug	-	\$360.00			\$45 / jug rebate value (4,500 pts) on 6+ jugs when purchased with 2 or more Specticle FLO (1 gal)	
Non-Agency Products							
26GT®	2.5 gal. jug	-				\$50 / jug rebate value (5,000 pts) on all purchases	
Acclaim® Extra	1 gal. jug	-				\$90 / jug rebate value (9,000 pts) on all purchases	
Armada® 50 WDG	2 lb. jug	-				\$24 / jug rebate value (2,400 pts) on all purchases	
Compass®	1 lb. jug	-				\$50 / jug rebate value (5,000 pts) on all purchases	
Dylox® 420 SL	2.5 gal. jug	-					
Forbid®	8 fl. oz. jug	-					
Prograss®	2.5 gal. jug	-					
ProStar® 70 WG	3 lb. jug	-				\$15 / jug rebate value (1,500 pts) on all purchases. Additional \$32.50 / jug (3250 pts) when purchased with 2 jugs of Tartan Stressgard.	
Proxy®	2.5 gal. jug	-					
Revolver	32 fl. oz. jug	-					
Specticle Total	144 fl. oz. jug	-					
TopChoice®**	50 lb. bag	-					
				Total Purchases	(A)		(D)
				Total for purchases in pink cells	(B)		
				Total Rebateable Purchases (A minus B)	(C)		

Manually calculate your rebate or use the Flex Solutions online calculator at www.flexsolutions.bayer.us.

- 1) Add up total purchases at the bottom of "Total \$" column next to (A)
- 2) Add up purchases in pink cells in the "Total \$" column at the bottom next to (B)
- 3) Subtract (B) from (A) in cell (C) at the bottom of "Total \$" column
- 4) Using value in (A), locate the range of your purchase in the Purchase Tier Rebate Table to the right. Identify the incentive % that applies to the order
- 5) Complete the formula below to determine your Total Rebate Value

Purchase Tier Rebate

Total Purchases (A)	Base Incentive (E)	October Bonus	Base + Bonus Incentive (E)
\$5,000 - \$9,999	3%	1%	4%
\$10,000 - \$14,999	4%	1%	5%
\$15,000 - \$24,999	5%	1%	6%
\$25,000 - \$28,999	6%	1%	7%
\$29,000 - \$39,999	8%	-	8%
\$40,000 +	9%	-	9%

Total Rebateable Purchases (C) X Total Program Rebate % (E) = Total Program Rebate Value \$ (payable as MBR points) + Select Rebate Value \$ (D) (payable as MBR points) = Grand Total Rebate Value \$ (payable as MBR points) X 100 = My Bayer Rewards Points

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*Pricing does not include Mill tax or Hazardous use tax; savings based on maximum tier rebate of 9%.
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 For retail sale to and use only by Certified Applicators or persons under their direct supervision and only for those uses covered by the Certified Applicator's certification.
 ALWAYS READ AND FOLLOW LABEL INSTRUCTIONS
 Must be registered in My Bayer Rewards and accept current Terms and Conditions to participate. Customer Fall Solutions and NOW Solutions promotional cumulative purchases (August 1 - December 7, 2020) must be \$5,000 or more to qualify for Purchase Tier Rebate. New members signed up before December 31, 2020 will receive 2020 Fall Solutions rebates. All rebates for 2020 Fall Solutions will be paid in points, which can be redeemed for thousands of catalog items, distributor credits and/or company checks (no checks can be issued to a third party). All products must be invoiced between October 1 and December 7, 2020 to qualify. Rebate calculations will be based on the date of actual product invoice and calculator tools are provided for estimation purposes only. Rebates will only be paid or delivered to the company or name listed on the invoice. Please allow for rebates to be fulfilled by July 31, 2021. Only end-user purchases qualify for this program, and purchases must be from a Bayer authorized Distributor or Agent. Resale of product(s) purchased within this program will not qualify for rebates. Altus rebate not available to production ornamental growers. If questions arise, please contact My Bayer Rewards at 1-888-456-6464 or email MYBAYERREWARDS@one10marketing.com. Bayer reserves the right to modify any portion thereof, or discontinue this program without prior notice.
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